

Company Fact Sheet

Company Overview

Mercury General Corporation (NYSE-MCY) is the leading independent agency writer of automobile and home insurance in California, and is ranked as the fourth largest private passenger automobile insurer in California overall, with total assets over \$4.5 billion. Mercury also writes automobile and home insurance in Arizona, Georgia, Illinois, Nevada, New Jersey, New York, Oklahoma, Texas and Virginia, as well as automobile insurance in Florida. In addition to automobile insurance, Mercury writes other lines of insurance in various states, including business and mechanical breakdown insurance.

Since its formation in 1961, Mercury has provided customers with tremendous value for their insurance dollar by pairing ultra-competitive rates with excellent customer service. This is one of Mercury's core values, and it's helped the company earn A ratings from A.M. Best and Fitch, as well as recognition from *Forbes* as one of "America's Most Trustworthy Companies."

Mercury General Corporation (NYSE: MCY) is a multiple line insurance organization offering predominantly personal automobile and homeowners insurance through a network of independent agents and brokers in 11 states. Founded in 1962 by George Joseph, Mercury is focused on providing its policyholders with high-quality insurance products, service and protection at an affordable rate.

Mercury General Corporation

Corporate Headquarters
4484 Wilshire Boulevard
Los Angeles, California 90010
Telephone: (323) 937-1060
Fax: (323) 857-7116

Total Assets: \$4.5 billion USD

Employees: 4,500+

Agents Nationwide: More than 7,000 independent agents in 11 states

Subsidiaries:

Mercury Casualty Company
Mercury Insurance Company
Mercury Insurance Company of Illinois
Mercury Insurance Company of Georgia
Mercury Indemnity Company of Georgia
Mercury Insurance Company of Florida
Mercury Indemnity Company of America
Mercury National Insurance Company
California Automobile Insurance Company
California General Underwriters Insurance Company, Inc.

Mercury Insurance Services LLC
Mercury County Mutual Insurance Company*
American Mercury Insurance Company
American Mercury Lloyds Insurance Company*
Mercury Select Management Company, Inc.
Auto Insurance Specialists LLC
AIS Management LLC
PoliSeek AIS Insurance Solutions, Inc.
Workmen's Auto Insurance Company

California Operations

Mercury is California's leading independent agency writer of automobile insurance and is currently the state's fourth largest private passenger automobile insurer overall. California represents the core of Mercury's operations, accounting for approximately 80% of the company's premium revenues.

National Operations

Mercury sells a variety of insurance products through a network of local, independent agents in Arizona, California, Florida, Georgia, Illinois, Nevada, New Jersey, New York, Oklahoma, Texas and Virginia. Mercury has earned A ratings from A.M. Best and Fitch, two of the industry's leading independent rating agencies. Mercury has also been named one of "America's Most Trustworthy Companies" by *Forbes* Magazine.

*Controlled by Mercury General Corporation

Insurance Products



Personal Auto

A combination of low rates and excellent service provides Mercury's policyholders with one of the country's best insurance values.



Homeowners

Mercury writes high-quality policies for single-family homes, condominiums and apartments that are specifically tailored to individual needs.



Condo

Condo owners have different needs than renters and homeowners, so Mercury's comprehensive coverage ranges from personal property and personal liability protection to guest medical protection and liability/contents coverage when a condo is rented to others.



Renters

Mercury assists house, condo and apartment renters, whose unique needs include protecting personal property and guarding against costly liability claims.



Personal Umbrella

Additional protection is provided for personal auto and homeowners policyholders in case either policy doesn't cover an entire loss when total liability exceeds their limits.



Business Auto

Mercury's business auto insurance supplies affordable automobile insurance protection for individuals, partnerships and corporations with vehicles that are used for business purposes. Mercury also offers several niche commercial products.



Commercial Business

Mercury offers several coverage options for your business including business owners policies (BOPs), commercial property and commercial liability. Coverage options are designed to protect you, your business and your business property with liability, medical, business income and excess coverage policies.



Mechanical Protection

Mechanical Protection coverage is offered through Mercury's subsidiary company, American Mercury Insurance, and provides coverage for repairs to covered vehicles after the manufacturer's warranty expires.

Products by State

Arizona

Private Passenger Automobile
Transportation Network Company
Homeowners
Condo
Renters
Commercial Automobile
Mechanical Breakdown Protection

California

Private Passenger Automobile
Transportation Network Company
Homeowners
Condo
Renters
Personal Umbrella
Mechanical Breakdown Protection
Commercial Automobile
Commercial Packages

Florida

Private Passenger Automobile
Commercial Automobile
Mechanical Breakdown Protection

Georgia

Private Passenger Automobile
Homeowners
Condo
Renters
Personal Umbrella
Mechanical Breakdown Protection
Commercial Automobile

Illinois

Private Passenger Automobile
Homeowners
Condo
Renters
Personal Umbrella
Mechanical Breakdown Protection
Commercial Automobile

Nevada

Private Passenger Automobile
Transportation Network Company
Homeowners
Condo
Renters
Mechanical Breakdown Protection
Commercial Automobile

New Jersey

Private Passenger Automobile
Homeowners
Condo
Renters
Mechanical Breakdown Protection

New York

Private Passenger Automobile
Homeowners
Condo
Renters
Mechanical Breakdown Protection

Oklahoma

Private Passenger Automobile
Homeowners
Condo
Renters
Personal Umbrella
Mechanical Breakdown Protection
Commercial Automobile
Business Insurance

Texas

Private Passenger Automobile
Homeowners
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Commercial Automobile
Business Insurance

Virginia

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Homeowners
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